

Dear Ladies and Gentlemen!

We inform you that LLC "METINVEST-SHIPPING" announces a tender for the purchase of services for transshipment and storage of steel products - three Panamax vessels from China of 32 thousand tons each, arriving at the port of unloading at the end of August and the end of October 2026 via the port of Constanta, Romania. Information about the cargo is in Appendix 1. Please send your offers in accordance with the requirements below.

Parameter	Proposal requirements	
Category / Name of goods and materials	Steel product transshipment and storage services - three Panamax vessels from China of 32 thousand tons each, arriving at the unloading port in late August and late October 2026 via the port of Constanta, Romania.	Mandatory requirement
Unit of measurement	Transshipment of steel products from a vessel through a warehouse to another vessels or railway wagons - EUR/t. Storage of steel products in a warehouse - EUR/ton/day. Other services - EUR.	Mandatory requirement
Buyer in charge	Roman Voronin	
E-mail to accept offers	tender.mis@metinvestholding.com	Mandatory requirement
Commercial offer submission form	Letter on the company's letterhead or by e-mail	Mandatory requirement
Form of the procedure for selecting a supplier	Tender	
Criteria for determining the best offer	The quoted price of the service, a comprehensive analysis of the company's capabilities to perform the service according to the offer.	
Start date of proposal submission period (GMT +2:00)	31.07.2026	Mandatory requirement
Closing date of submission of proposals (GMT +2:00)	05.08.2026 18:00	Mandatory requirement
Terms of payment	30 calendar days from the date of receipt of the invoice by e-mail	Mandatory or as proposed
Delivery terms		Mandatory requirement
Technical standards and regulations		Mandatory requirement
Quantity to be supplied	steel products - three vessels Panamax from China, 32 thousand tons each	The quantity proposed to be supplied shall be specified
Contract currency	EURO	Mandatory requirement
Company status (Manufacturer/trader/distributor)	Specify the status	Mandatory requirement
Price in the contract currency less 20% VAT		Mandatory requirement
Other terms and conditions	The service is required at the terminals in the port of Constanta, Romania for transshipment of cargo from a vessel through a warehouse to another vessels or railway wagons and additional services, if necessary, terms of payment of invoices. The minimum required of a freight forwarder in the port: 1. Coordination of vessel nominations and confirmation of L/C at the port. 2. Coordination with the port of windows for loading wagons. 3. Coordination of work on weekends and holidays. 4. Coordination of the vessel's unloading plan. 5. Control over the correct storage of cargo and its placement, control of the storage location, and even control of cargo residues after loading. 6. Customs clearance of cargo, opening and closing T1, other customs procedures. 7. Preparation of necessary documents. 8. Distribution of documents by mail and DHL. 9. Reports on the availability of cargo in the port and en route. These reports should include full	Mandatory requirement

	information, such as the date of arrival and unloading at the port, balances at the port. Indicate in the proposal: 1. Cargo capacity of the warehouse, tons. 2. Vessel, wagon unloading-loading rates. 3. Technical characteristics of berths (max draft). 4. Conditions for fixing the vessel SSHINC-SSHEX. 5. Calculation of demurrage-dispatch (or excluded). 6. Terminal liability for damage or loss of cargo. 7. Liability for loading wagons, vessels on previously agreed dates. 8. Cost of transshipment in overtime - euros per ton.	
Delivery period	August-December 2026	Mandatory or as proposed

Consent to use the Buyer's standard forms of contracts is mandatory.

Proposals sent after the submission deadline specified in this RFP or sent to any address other than the address specified herein will not be reviewed. To participate in the tender via teleconference, contact persons and their telephone numbers shall be specified in proposals.

If you have any comments regarding activities of the Tender Committee, you can send your complaints or requests to the Appeal Committee by filling out an electronic form on the official website of Metinvest Group.
<https://metinvestholding.com/ru/procurement/appeals-board>

In accordance with the procurement rules adopted by Metinvest Group, in order to participate in Metinvest Group tenders, new suppliers need to pass the pre-qualification procedure for the category/group of materials or services, within which the supplies will be performed. If you have any questions related to the pre-qualification procedure, please contact the buyer responsible for these procedures (contact information is given above).

According to the results of the supplier, selection procedure to the potential winner may be carried out on-site inspection before signing the contract, in order to determine the sufficiency of technological, financial, organizational, legal capacity of the supplier, the fulfillment of its obligations under the terms of the tender.

We look forward to mutually beneficial cooperation.

Note:

By conducting the Tender, "METINVEST-SHIPPING" LLC and other enterprises of Metinvest Group do not assume any obligations to conclude agreements, make supplies, purchase goods, etc. with the participants of the Tender, including the bidder who submitted the best offer.

This letter is for informational purposes only, is not a preliminary contract or an offer to enter into a contract (an offer), and is not intended to create obligations for the party that sent it.

Sincerely,

Director of branch



"METINVEST-SHIPPING" LLC in Odessa

Roman Voronin

Contact person:
 Sosnovskii Alexander
 tel. +38-067-544-7805

Appendix 1.

Vessel 1 – 32677 mt ETA port of discharging end of August 2026, vessel Panamax CASTOR-8260506 MV Castor
 Vessel 2 – 32677 mt ETA port of discharging the end of October 2026, vessel Panamax/Kamsarmax or sub
 Vessel 2 – 32397 mt ETA port of discharging the end of November 2026, vessel Panamax
 Detailed information in the attached Excel files